

# Office Plan Versus Actual

Manager: Allen Wright	Office Name: Createaplan.com	Office Id: 3
Office Address: 8 Argonaut, Suite 100 Aliso Viejo CA 92656		
Total Number of Agents in Office: 10	Total Number of Agents in Reporting: 8	
Report Dates: 1/1/2006 - 9/11/2006		

	Transactions						Earnings					
	Closed Listings			Closed Buyers			Closed Listings			Closed Buyers		
	Agent	YTD Plan	YTD Actual	Percent of Goal	YTD Plan	YTD Actual	Percent of Goal	YTD Plan	YTD Actual	Percent of Goal	YTD Plan	YTD Actual
Chris Agent	8.52	10	117.42%	6.97	7	100.46%	\$46,989	\$81,403	173.24%	\$42,520	\$67,490	158.72%
Agent One	6.96	6	86.26%	5.35	6	112.14%	\$40,190	\$31,163	77.54%	\$36,759	\$38,460	104.63%
Agent Five	2.78	3	107.78%	8.35	9	107.78%	\$14,209	\$11,895	83.71%	\$45,731	\$49,734	108.75%
Agent Six	18.79	16	85.16%	6.96	8	114.96%	\$178,050	\$148,315	83.3%	\$70,655	\$77,947	110.32%
Agent Seven	27.14	27	99.49%	13.22	10	75.63%	\$220,442	\$227,836	103.35%	\$125,294	\$94,022	75.04%
Agent Four	7.74	6	77.49%	4.65	5	107.63%	\$63,144	\$45,980	72.82%	\$38,693	\$41,520	107.31%
Agent Two	2.09	0	0%	6.96	4	57.48%	\$10,243	\$0	0%	\$33,038	\$18,180	55.03%
Agent Three	8.35	4	47.9%	6.96	4	57.48%	\$55,051	\$24,021	43.63%	\$49,697	\$20,280	40.81%
<b>Totals</b>	82.37	72	87.41%	59.41	53	89.21%	\$628,318	\$570,613	90.82%	\$442,388	\$407,633	92.14%
<b>Averages</b>	10.3	9	87.41%	7.43	6.62	89.21%	\$78,540	\$71,327	90.82%	\$55,298	\$50,954	92.14%